## INVESTOR PRESENTATION AUGUST 2022



## FORWARD LOOKING STATEMENTS

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to the Corporation's future economic, operational and financial performance and can be identified by the words or phrases "expect," "anticipate," "intend," "would," "would," "would," "forecast," "believe" and similar expressions. First BanCorp (the "Corporation") cautions readers not to place undue reliance on such statements, which speak only as of the date made, and advises readers that various factors, some of which are beyond our control, including, but not limited to, the uncertainties more fully discussed in Part I, Item 1A, "Risk Factors" of the Corporation's Annual Report on 10-K for the year ended December 31, 2021 and the following, could cause actual results to differ materially from those expressed in, or implied by, such statements: the impact of rising interest rates and inflation on the Corporation, including a decrease in demand for new mortgage loan originations and refinancings, increased competition for borrowers, and an increase in non-interest expenses, which would have an impact on the Corporation's margins and may have an adverse impact on origination volumes and financial performance; uncertainties relating to the impact of the COVID-19 pandemic, actions taken by governmental authorities in response thereto, and the impact of the pandemic on the Corporation's business, operations, employees, credit quality, financial condition and net income; the Corporation's ability to identify and prevent cyber-security incidents; risks associated with the Corporation's acquisition of Banco Santander de Puerto Rico ("BSPR") and any future business acquisitions or dispositions; uncertainty as to the ultimate outcome of the recently approved debt restructuring plan of Puerto Rico ("Plan of Adjustment" or "PoA") and the 2022 Fiscal Plan for Puerto Rico as certified by the Financial Oversight and Management Board for Puerto Rico, or any revisions to it; changes in economic and business conditions, including those caused by the COVID-19 pandemic or other global or regional health crises as well as past or future natural disasters or geopolitical concerns, such as the ongoing conflict in Ukraine, that directly affect the financial health of the Corporation's customer base; the impact of a resumption of the slowing economy and increased unemployment or underemployment; uncertainty as to the availability of certain funding sources; the effect of a resumption of deteriorating economic conditions in the real estate markets and the consumer and commercial sectors and their impact on the credit guality of the Corporation's loans and other assets; the impact of changes in accounting standards or assumptions in applying those standards; the ability of FirstBank Puerto Rico ("FirstBank") to realize the benefits of its net deferred tax assets; the ability of FirstBank to generate sufficient cash flow to make dividend payments to the Corporation; adverse changes in general economic conditions in Puerto Rico, the U.S., the U.S. Virgin Islands, and the British Virgin Islands, and disruptions in the U.S. capital markets; the effect of changes in the interest rate environment, including the cessation of the London Interbank Offered Rate; an adverse change in the Corporation's ability to attract new clients, retain existing ones, and gain acceptance from current and prospective customers for new products and services, including those related to the offering of digital banking and financial services; the risk that additional portions of the unrealized losses in the Corporation's investment portfolio are determined to be credit-related; uncertainty about legislative, tax or regulatory changes that affect financial services companies in Puerto Rico, the U.S., and the U.S. and British Virgin Islands; changes in the fiscal and monetary policies and regulations of the U.S. federal government and the Puerto Rico and other governments; the risk of possible failure or circumvention of the Corporation's internal controls and procedures and the risk that the Corporation's risk management policies may not be adequate; the risk that the Federal Deposit Insurance Corporation (the "FDIC") may increase the deposit insurance premium and/or require special assessments to replenish its insurance fund, causing an additional increase in the Corporation's non-interest expenses; the impact of any of these uncertainties on the Corporation's capital and declaration of dividends by the Corporation's Board of Directors; uncertainty as to whether FirstBank will be able to continue to satisfy its regulators regarding, among other things, its asset quality, liquidity plans, maintenance of capital levels and compliance with applicable laws, regulations, and related requirements; and general competitive factors and industry consolidation. The Corporation does not undertake, and specifically disclaims any obligation, to update any forward-looking statements after the date of such statements, except as required by law.

#### Non-GAAP Financial Measures

In addition to the Corporation's financial information presented in accordance with GAAP, management uses certain "non-GAAP" financial measures" within the meaning of Regulation G promulgated by the SEC, to clarify and enhance understanding of past performance and prospects for the future. Please refer to pages 19-21 for a reconciliation of GAAP to non-GAAP measures and calculations for the quarter ended June 30, 2022.

<u>Strong Market Position & Scalable Platform</u> Fully integrated and expanded franchise with a strong market position in a consolidated market with opportunities for enhanced market penetration while serving over 690,000 customers



<u>Economic Recovery Underway</u> Puerto Rico will continue to benefit from both pandemic relief and disaster recovery funding; over \$50 billion in obligated funds are still pending to be disbursed over the next years



<u>Fortress Balance Sheet</u> Liquidity, reserve coverage, and capital levels remain among the highest in the banking industry with ample coverage to weather the impact of disruptions caused by the pandemic



<u>Strong Core Performance</u> Pre-tax, pre-provision income increased by 26% to \$230.6 million during the first 6 months of 2022 when compared to the same period in 2021



<u>Value Driving Capital Allocator</u> Capital ratios remain among the highest in the banking industry; increased quarterly common dividend to \$0.12/share in April 2022 and have repurchased \$150 million through the second quarter 2022; \$250 million in additional repurchases available under approved share repurchased program

## FRANCHISE OVERVIEW

## Full-Service Banking Franchise Across Three Operating Regions

- Founded in Puerto Rico in 1948
- Headquartered in San Juan, Puerto Rico with operations in Eastern Caribbean and Florida
- Second largest financial company in PR, with an attractive business mix and substantial loan market share in retail and commercial lending segments
- Florida presence with focus on serving southeast Florida region (Miami-Dade and Broward counties)
- One of the largest depository institution in the US Virgin Islands with over 30% deposit market share (net of government deposits)

## Puerto Rico Region

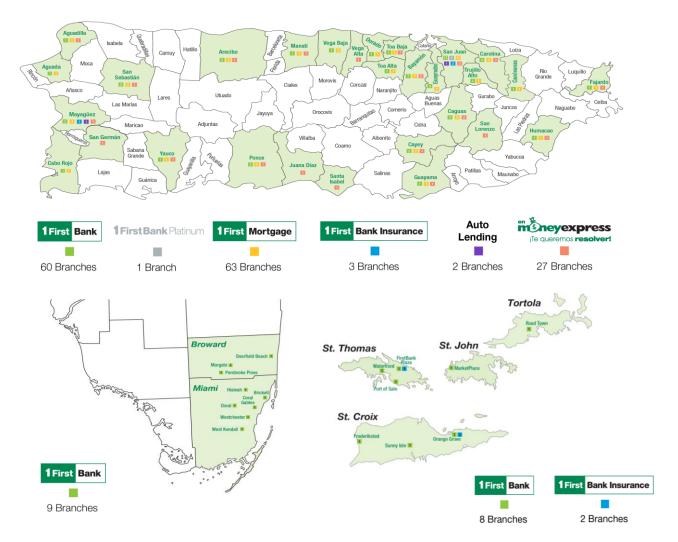
Revenue: 88% Loan Portfolio: 79% Total Deposits: 80%

## **Florida Region**

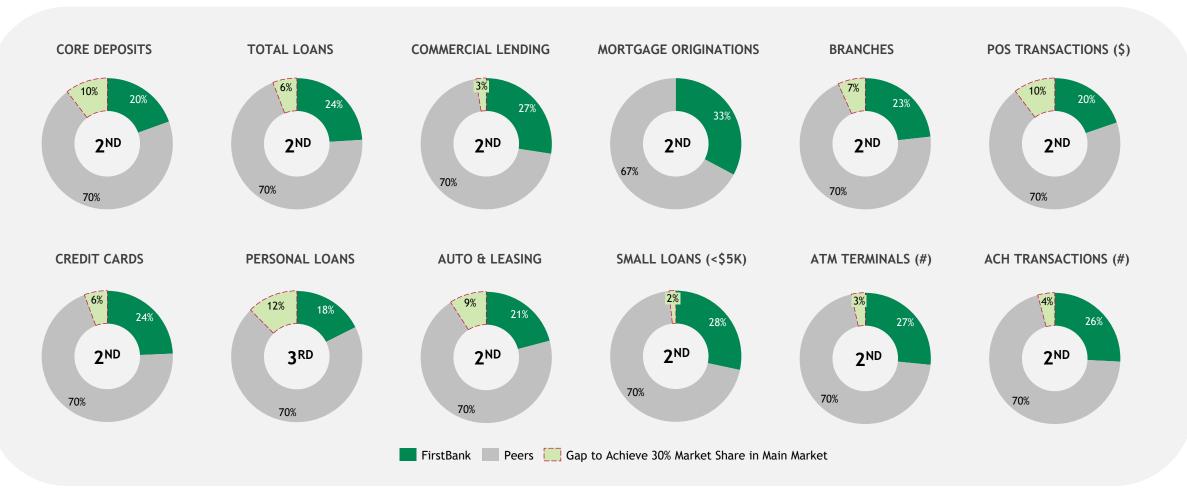
Revenue: 9% Loan Portfolio: 17% Total Deposits: 10%

### Eastern Caribbean Region

Revenue: 3% Loan Portfolio: 4% Total Deposits: 10%



## Leading Banking Institution in Puerto Rico Across All Business Segments and Services / Channels



\* Market share data as of 1Q 2022 and excludes balances/transactions related to credit unions. "Auto & Leases" and "Small Loans (<\$5K)" segments include loans related to other non-depository institutions.

## FORTRESS BALANCE SHEET

Cash & Investments to Assets

43.9% 44.8% 44.1% 42.0%

2Q21

3Q21



Ample liquidity to drive loan demand as economy continues reopening efforts

4Q21

1Q22

Capital ratios among the highest in the banking sector and above regulatory "Well-Capitalized" guidelines

1Q22

3Q21

4Q21

**Common Equity Tier-1 Ratio** 

17.0%

2Q22

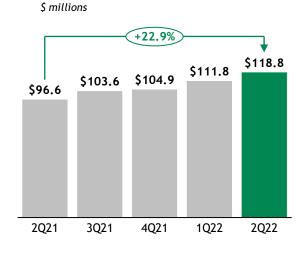
14.7%

Тор

Quartile

Peer

**Pre-Tax Pre-Provision Income** 



Strong pre-tax pre-provision income generating capacity

Strong reserve coverage on a

well-diversified loan portfolio

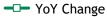
## FINANCIAL REVIEW SECOND QUARTER 2022 FINANCIAL RESULTS

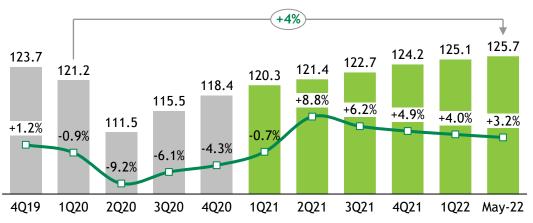
## SECOND QUARTER 2022 OPERATING ENVIRONMENT AND FRANCHISE HIGHLIGHTS

## Uncertain global macro mitigated by strong tailwinds in PR

- Steady improvement in labor market dynamics; labor force above pre-pandemic levels and unemployment rate reached a multi-decade low of 6.2% as of May 2022
- Economic Activity Index sustaining upward trend; May 2022 print 3.2% above same month last year
- Favorable government fiscal position driven by rise in tax collections and resolution of debt restructuring process
- Remaining obligated disaster recovery and pandemic funding (~\$50 billion); over \$860 million in disaster relief funds have been disbursed during the first five months of 2022 (36% above the same period in 2021)<sup>1</sup>

### PR Economic Activity Index (EAI)





#### Core Franchise Highlights

- Record pre-tax pre-provision income of \$118.8 million, up 6.2% vs 1Q 2022 and 22.9% vs 2Q 2021
- Linked quarter loan growth of \$144 million net of PPP; strategically grew all targeted portfolios and registered strong originations
- Repurchased \$100 million of common stock through open market transactions under the \$350 million approved stock repurchase program
- Ample capital position to continue growing franchise and delivering value to shareholders



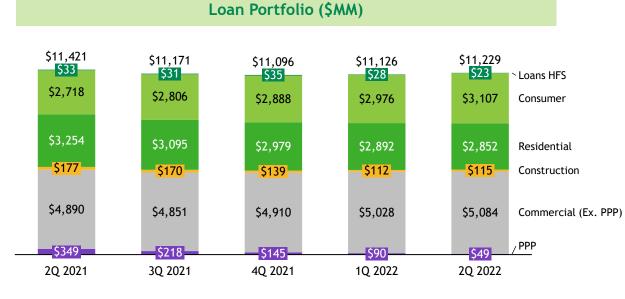
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#### Progress on Omnichannel Strategy

- Digital engagement continued to improve with *Retail Digital Banking* registered users growing by 3.8% during the quarter while continuing to captured over 40% of all deposit transactions through digital and self-service channels
- Mobile *Business Digital Banking* registered users increased by 50% since the application was launched in April of this year
- Partnered with established fintech firm to provide fully digital commercial lending platform for small business segment
- Digital penetration continues to increase across all platforms facilitating the expansion of distribution reach beyond traditional channels
- Identified additional branch rationalization opportunities for the 2H 2022

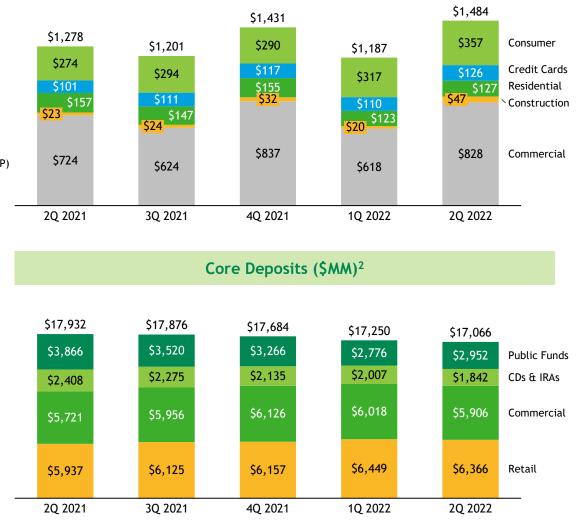
Profitability	<ul> <li>Net income of \$74.7 million (\$0.38 per diluted share) compared to \$82.6 million (\$0.41 per diluted share) in 1Q 2022</li> <li>Income before income taxes of \$108.8 million, compared to \$125.6 million in 1Q 2022</li> <li>On a non-GAAP basis, adjusted pre-tax, pre-provision income of \$118.8 million, compared to \$111.8 million in 1Q 2022</li> <li>Net interest income increased to \$196.2 million, compared to \$185.6 million in 1Q 2022; margin expanded by 19 bps to 4.00%</li> <li>Provision for credit losses was an expense of \$10.0 million, compared to a net benefit of \$13.8 million in 1Q 2022</li> </ul>
Asset Quality	<ul> <li>Non-performing assets (NPA) decreased by \$9.0 million to \$147.5 million as of 2Q 2022, compared to \$156.5 million as of 1Q 2022; NPAs stand at 0.76% of total assets</li> <li>The ratio of the ACL for loans and finance leases to total loans held for investment was 2.25% as of 2Q 2022 compared to 2.21% as of 1Q 2022</li> </ul>
Capital	<ul> <li>Continued to return capital to shareholders demonstrating the strength of our balance sheet and our commitment to increasing shareholder value</li> <li>Executed \$100 million in common stock repurchases during 2Q 2022</li> <li>Ample capital position with a Common Equity Tier-1 ratio of 17.0% in 2Q 2022</li> </ul>



## 2Q 2022 Key Highlights

- Total loans grew by \$103.9 million to \$11.2 billion driven by an increase of \$130.7 million in consumer loans and \$18.5 million in commercial and construction loans, partially offset by an \$45.3 million reduction in residential mortgage loans
  - Commercial and Construction loans, excluding a \$40.3 million reduction in Small Business Administration Paycheck Protection Program ("PPP") loans, increased by \$58.8 million
- Loan originations (other than credit card utilization activity) amounted to \$1.4 billion, up \$280.8 million during the quarter reflecting higher commercial, construction, and consumer loan originations
- Deposits (net of brokered CDs and government deposits) decreased by \$360.2 million to \$14.1 billion as of 2Q 2022

Loan Originations (\$MM)<sup>1</sup>



(1) Loan Originations include refinancing and renewals, as well as credit card utilization activity

(2) Core Deposits exclude brokered CDs

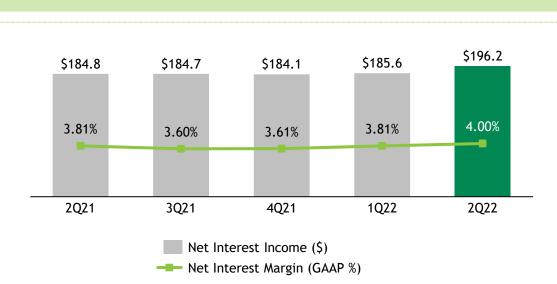
## SECOND QUARTER 2022 HIGHLIGHTS DISCUSSION OF RESULTS

Income Statement										
	2Q 2022	1Q 2022	Variance	2Q 2021						
(\$ in thousands)		'								
Interest income	\$208,625	\$197,854	\$ 10,771	\$201,459						
Interest expense	12,439	12,230	209	16,676						
Net interest income	196,186	185,624	10,562	184,783						
Provision for credit losses:	10,003	(13,802)	23,805	(26,155)						
Total non-interest income	30,941	32,858	(1,917)	29,884						
Personnel expense	51,304	49,554	1,750	49,714						
Occupancy and equipment expense	21,505	22,386	(881)	24,116						
Insurance and supervisory fees	3,769	3,908	(139)	4,282						
REO expense	(1,485)	(720)	(765)	(139)						
Merger & restructuring costs	-	-	-	11,047						
Other operating expenses	33,233	31,531	1,702	41,152						
Total non-interest expense	108,326	106,659	1,667	130,172						
Pre-tax income	108,798	125,625	(16,827)	110,650						
Income tax expense	(34,103)	(43,025)	8,922	(40,092)						
Net income	\$ 74,695	\$ 82,600	\$ (7,905)	\$ 70,558						

Cal	actod	Finan	cial	Data
Sei	ecteu	<b>FIIIdII</b>	LIAI	ναια

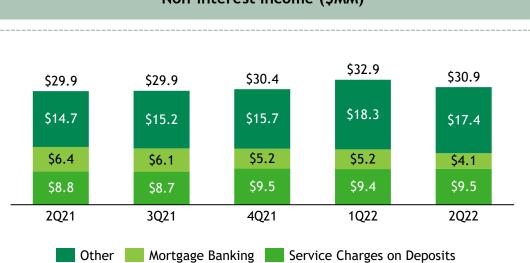
	2Q 2022	1Q 2022	Variance	2Q 2021
(\$ in thousands, except per share data)				
Adjusted net income attributable to common stockholders	\$ 74,695	\$ 82,600	\$ (7,905)	\$ 77,484
Adjusted EPS - Diluted (Non-GAAP)	0.38	0.41	(0.03)	0.36
Adjusted Pre-tax, pre-provision income	118,801	111,823	6,978	96,647
Fully diluted EPS (GAAP)	0.38	0.41	(0.03)	0.33
Cash dividend declared	0.12	0.10	0.02	0.07
Book value per share	8.13	8.96	(0.83)	10.30
Tangible book value per share	7.80	8.63	(0.83)	9.94
Common stock price as of End of Quarter	12.91	13.12	(0.21)	11.92
Net Interest Margin (GAAP)	4.00%	3.81%	<b>0.19</b> %	3.81%
Efficiency ratio	47.69%	48.82%	-1.13%	60.64%

## SECOND QUARTER 2022 HIGHLIGHTS PROFITABILITY DYNAMICS



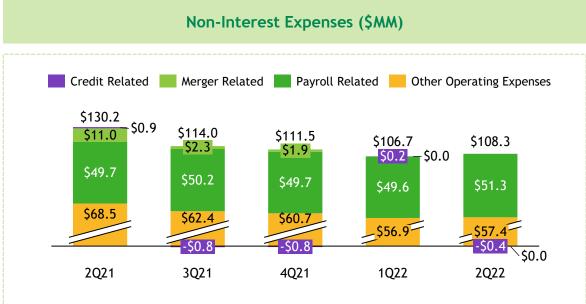
## Net Interest Income (\$MM)

- Net interest income increased by 5.7% to \$196.2 million, compared to \$185.6 million in 1Q 2022 mainly due to:
  - A \$3.2 million increase in interest income on investments, a \$5.5 million increase in interest income on loans, and a \$2.1 million increase in interest income from cash balances maintained at the Fed
- Net interest margin expanded to 4.00% compared to 3.81% in 1Q 2022; primarily attributable to the effects of a higher interest rate environment on variable-rate commercial loans, interest-bearing cash balances at the FED and the level MBS prepayments, as well as higher reinvestment yields in the investment securities portfolio

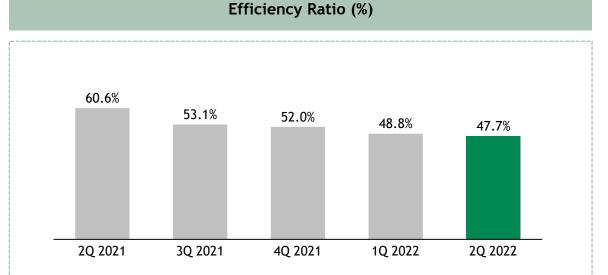


- Non-interest income decreased by \$2.0 million to \$30.9 million for the second quarter of 2022, compared to \$32.9 million for the first quarter of 2022
  - The decrease was mostly driven by a \$2.3 million decrease in insurance income related to seasonal contingent insurance commissions of \$3.0 million recognized in the first quarter of 2022 and a \$1.1 million decrease in revenues from mortgage banking activities attributed to a decrease in net realized gains on sales of residential mortgage loans in the secondary market due to a lower volume of sales

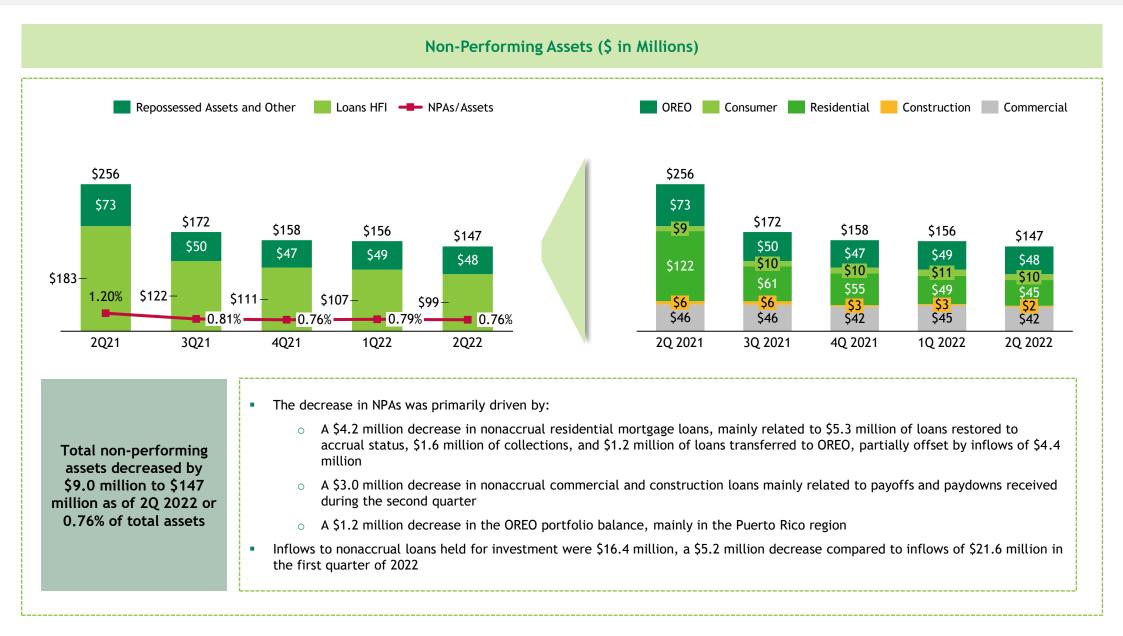
## SECOND QUARTER 2022 HIGHLIGHTS PROFITABILITY DYNAMICS

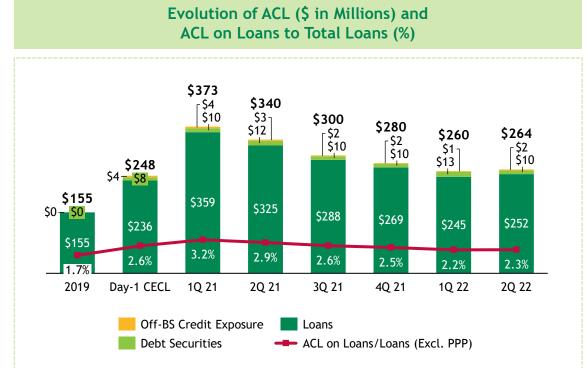


- Non-interest expenses amounted to \$108.3 million in 2Q 2022, an increase of \$1.5 million from 1Q 2022; the increase reflects the following variances:
  - A \$1.8 million increase in employee compensation, a \$1.7 million increase in credit card processing expenses, and a \$1.4 million increase in outsourced technology costs and other consulting expenses on technology projects
  - Partially offset by a \$1.5 million decrease in expenses related to the reversal of a sundry loss reserve triggered by the resolution of an operational loss during 2Q 2022, a \$0.9 million decrease in occupancy and equipment costs, and a \$0.8 million increase in net gains on OREO

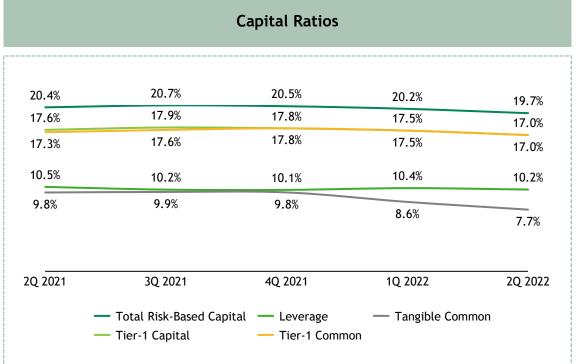


- Efficiency ratio for the quarter continued to decrease reaching 47.7%, below our operational target of 52%
- We expect our efficiency ratio to gradually increase towards the 50% mark during the year as we begin to see a normalization of our vacancy levels and increase in our capital projects-related expenses





- The allowance for credit losses (ACL) on loans and leases increased by \$6.7 million during 2Q 2022 to \$252 million
- The ratio of the ACL for loans and finance leases to total loans held for investment was 2.25% as of 2Q 2022, compared to 2.21% as of 1Q 2022



- Total stockholders' equity amounted to \$1.6 billion as of 2Q 2022, a decrease of \$223.2 million from 1Q 2022; decrease was driven by: (1) the repurchase of 7.07 million of shares of common stock for a total purchase price of approximately \$100 million, and (2) a \$176 million decrease in the fair value of available-for-sale investment securities recorded as part of Other comprehensive income (loss) in the consolidated statements of financial condition
  - These variances were partially offset by earnings generated 2Q 2022
- As of 2Q 2022, capital ratios exceeded the required regulatory levels for bank holding companies and well-capitalized banks

## EXHIBITS AND NON-GAAP FINANCIAL MEASURES

## SECOND QUARTER 2022 HIGHLIGHTS PUERTO RICO GOVERNMENT EXPOSURE

Total

601.7

765.4 914.6 47.1 2,328.8

Government Loans		Gov	ernment d	eposit	S				
Government Unit Source of Repayment				Government Unit	Time	e Deposits	Transaction Accounts		
		\$	3.4	Municipalities	Ś	62.1	Ś	539.6	
		\$	309.4	Municipal Agency	•	-	·	-	
Property Tax Revenues and Municipal	178.4			Public Agencies		73.1		692.3	
Revenues or Special Obligation Bonds	131.0			Public Corporations		23.2		891.4	
· -		ć	40.4	U.S. Federal Government		1.2		45.9	
CPE Operating Powenues	40.4	Ş	40.4	Total Deposits	\$	159.6	\$	2,169.2	
CRE - Operating Revenues	40.4								
nent Exposure		\$	353.2						
	Source of Repayment Property Tax Revenues and Municipal	Source of Repayment         Property Tax Revenues and Municipal       178.4         Revenues or Special Obligation Bonds       131.0         CRE - Operating Revenues       40.4	Source of Repayment Outs Source of Repayment Source S Property Tax Revenues and Municipal 178.4 Revenues or Special Obligation Bonds 131.0 S CRE - Operating Revenues 40.4	Source of RepaymentTotal Outstanding\$3.4\$3.9.4Property Tax Revenues and Municipal Revenues or Special Obligation Bonds178.4 131.0\$40.4CRE - Operating Revenues40.4	Source of RepaymentTotal Outstanding\$3.4\$3.4\$309.4Property Tax Revenues and Municipal 178.4 Revenues or Special Obligation Bonds 131.0Hunicipal Agency Public Agencies Public Corporations U.S. Federal Government Total Deposits\$40.4	Source of RepaymentTotal Outstanding\$3.4\$3.4\$309.4Property Tax Revenues and Municipal 178.4 Revenues or Special Obligation Bonds 131.0Municipal Agency Public Agencies Public Corporations U.S. Federal Government\$40.4	Source of RepaymentTotal Outstanding\$3.4\$3.9.4Property Tax Revenues and Municipal 178.4 Revenues or Special Obligation Bonds 131.0Kunicipal Agency\$40.4CRE - Operating Revenues40.4	Source of RepaymentTotal Outstanding\$3.4\$3.4\$309.4Property Tax Revenues and Municipal 178.4 Revenues or Special Obligation Bonds 131.0Municipal Agency\$40.4CRE - Operating Revenues40.4	

- As of 2Q 2022, the Corporation had \$353.2 million of direct exposure to the Puerto Rico Government, its municipalities and public corporations, compared to \$356.8 million as of 1Q 2022
  - 88% of direct government exposure is to municipalities, which are supported by assigned property tax revenues and municipal revenues or special obligation bonds
- As of 2Q 2022, the Corporation had \$2.3 billion of public sector deposits in Puerto Rico, compared to \$2.3 billion as of 1Q 2021
  - Approximately 26% is from municipalities in Puerto Rico and 74% is from public corporations, the Puerto Rico central government and agencies, and U.S. federal government agencies in Puerto Rico

## SECOND QUARTER 2022 HIGHLIGHTS NPL MIGRATION

	June 30, 2022												
	Residential		Commercial		Commercial &								
	м	ortgage	N	Nortgage	li	ndustrial	Со	nstruction	(	Consumer		Total	
Beginning balance	\$	48,818	\$	26,576	\$	18,129	\$	2,543	\$	10,964	\$	107,030	
Plus:													
Additions to non-performing		4,403		53		579		18		11,298		16,351	
Less:													
Non-performing loans transferred to OREO		(1,185)		(88)		(273)		(67)		(2,055)		(3,668	
Non-performing loans charged-off		(515)		(2)		(37)		(16)		(5,644)		(6,214	
Loans returned to accrual status / collections / payoffs		(6,933)		(1,786)		(1,319)		(103)		(4,248)		(14,389	
Transfer from Loand Held for Sale		-		-		-		-		-		-	
Reclassification		-		-		-		-		-		-	
Transfer from Loand Held for Investment		-		-		-		-		-		-	
Non-performing sold		-		-		-		-		-		-	
Ending balance	\$	44,588	\$	24,753	\$	17,079	\$	2,375	\$	10,315	\$	99,110	
	March 31, 2022												
		sidential		mmercial		nmercial &							
	M	ortgage	N	Nortgage	lı	ndustrial	Со	nstruction	(	Consumer		Total	
Beginning balance	\$	55,127	\$	25,337	\$	17,135	\$	2,664	\$	10,454	\$	110,717	
Plus:													
Additions to non-performing		5,328		2,881		1,579		-		11,757		21,545	
Less:													
Non-performing loans transferred to OREO		(937)		(461)		-		(13)		(1,976)		(3,387	
Non-performing loans charged-off		(435)		(37)		(289)		(40)		(5,537)		(6,338	
Loans returned to accrual status / collections / payoffs		(10,265)		(742)		(698)		(68)		(3,734)		(15,507	
Transfer from Loand Held for Sale		-		-		-		-		-		-	
Reclassification		-		(402)		402		-		-		-	
Transfer from Loand Held for Investment		-		-		-		-		-		-	
Non-performing sold		-		-		-		-		-		-	
Ending balance	\$	48,818	\$	26,576	\$	18,129	\$	2,543	\$	10,964	\$	107,030	

## SECOND QUARTER 2022 HIGHLIGHTS USE OF NON-GAAP FINANCIAL MEASURES

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures. Non-GAAP financial measures are used when management believes they will be helpful to an understanding of the Corporation's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation of the non-GAAP financial measure to the comparable GAAP financial measure, can be found in the text or in the attached tables to this earnings presentation. Any analysis of these non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP.

#### Tangible Common Equity Ratio and Tangible Book Value per Common Share

The tangible common equity ratio and tangible book value per common share are non-GAAP financial measures generally used by the financial community to evaluate capital adequacy. Tangible common equity is total equity less preferred equity, goodwill, core deposit intangibles, and other intangibles, such as the purchased credit card relationship intangible and the insurance customer relationship intangible. Tangible assets are total assets less goodwill, core deposit intangibles, and other intangibles, such as the purchased credit card relationship intangible and the insurance customer relationship intangible. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase method of accounting for mergers and acquisitions. Accordingly, the Corporation believes that disclosures of these financial measures may be useful also to investors. Neither tangible common equity nor tangible assets, or the related measures should be considered in isolation or as a substitute for stockholders' equity, total assets, or any other measure calculated in accordance with GAAP. Moreover, the way the Corporation calculates its tangible common equity, tangible assets, and any other related measures may differ from that of other companies reporting measures with similar names.

	Ju	ıne 30, 2022		March 31, 2022	December 31, 2021	September 30, 2021	June 30,	2021
(In thousands, except ratios and per share information)								
Tangible Equity:								
Total equity - GAAP	\$	1,557,916	\$	1,781,102	\$ 2,101,767	\$ 2,197,965 \$	5	2,204,955
Preferred equity		-		-	-	(36,104)		(36,104)
Goodwill		(38,611)		(38,611)	(38,611)	(38,611)		(38,611)
Purchased credit card relationship intangible		(599)		(873)	(1,198)	(1,992)		(2,855)
Core deposit intangible		(24,736)		(26,648)	(28,571)	(30,494)		(32,416)
Insurance customer relationship intangible		(89)		(127)	 (165)	 (203)		(241)
Tangible common equity	<u>\$</u>	1,493,881	<u>\$</u>	1,714,843	\$ 2,033,222	\$ 2,090,561 \$		2,094,728
Tangible Assets:								
Total assets - GAAP	\$	19,531,635	\$	19,929,037	\$ 20,785,275	\$ 21,256,154 \$	5	21,369,962
Goodwill		(38,611)		(38,611)	(38,611)	(38,611)		(38,611)
Purchased credit card relationship intangible		(599)		(873)	(1,198)	(1,992)		(2,855)
Core deposit intangible		(24,736)		(26,648)	(28,571)	(30,494)		(32,416)
Insurance customer relationship intangible		(89)		(127)	 (165)	 (203)		(241)
Tangible assets	\$	19,467,600	\$	19,862,778	\$ 20,716,730	\$ 21,184,854 \$	5 2	1,295,839
Common shares outstanding		191,626		198,701	 201,827	 206,496		210,649
Tangible common equity ratio		7.67%		8.63%	9.81%	9.87%		9.84%
Tangible book value per common share	\$	7.80	\$	8.63	\$ 10.07	\$ 10.12 \$		9.94

## SECOND QUARTER 2022 HIGHLIGHTS USE OF NON-GAAP FINANCIAL MEASURES

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures. Non-GAAP financial measures are used when management believes they will be helpful to an understanding of the Corporation's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation of the non-GAAP financial measure to the comparable GAAP financial measure, can be found in the text or in the attached tables to this earnings presentation. Any analysis of these non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP.

#### Adjusted Pre-Tax, Pre-Provision Income

Adjusted pre-tax, pre-provision income is a non-GAAP performance metric that management uses and believes that investors may find useful in analyzing underlying performance trends, particularly in times of economic stress. Adjusted pre-tax, pre-provision income, as defined by management, represents net income excluding income tax expense (benefit), the provision for credit losses expense (benefit), as well as certain items that management believes are not reflective of core operating performance or that are not expected to reoccur with any regularity or reoccur at uncertain times and amounts.

	Quarter Ended										
	June 30, 2022		March 31, 2022		December 31, 2021	Se	eptember 30, 2021		June 30, 2021		
(Dollars in thousands)											
Income before income taxes	\$ 108,798	\$	125,625	\$	115,260	\$	112,735	\$	110,650		
Add/Less: Provision for credit losses expense (benefit)	10,003		(13,802)		(12,209)		(12,082)		(26,155)		
Add: COVID-19 pandemic-related expenses	-		-		4		640		1,105		
Add: Merger and restructuring costs	-		-		1,853		2,268		11,047		
Adjusted pre-tax, pre-provision income <sup>(1)</sup>	\$ 118,801		111,823	1	104,908	1	103,561	1	96,647		
Change from most recent prior quarter (amount)	\$ 6,978	\$	6,915	\$	1,347	\$	6,914	\$	10,251		
Change from most recent prior quarter (percentage)	6.2%		6.6%		1.3%		7.2%		11.9%		

(1) Non-GAAP financial measure. See Basis of Presentation above for definition and additional information about this non-GAAP financial measure.

## SECOND QUARTER 2022 HIGHLIGHTS USE OF NON-GAAP FINANCIAL MEASURES

#### **Basis of Presentation**

#### Use of Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures. Non-GAAP financial measures are used when management believes they will be helpful to an understanding of the Corporation's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation of the non-GAAP financial measure to the comparable GAAP financial measure, can be found in the text or in the attached tables to this earnings presentation. Any analysis of these non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP.

The financial results include the following significant items that management believes are not reflective of core operating performance, are not expected to reoccur with any regularity or may reoccur at uncertain times and in uncertain amounts (the "Special Items"):

#### Quarter ended June 30, 2021

- Merger and restructuring costs of \$11.0 million (\$6.9 million after-tax) in connection with the BSPR acquisition integration process and related restructuring initiatives. Merger and restructuring costs in the second quarter of 2021 included approximately \$1.7 million related to voluntary employee separation programs implemented in the Puerto Rico region and approximately \$2.1 million related to service contracts cancellation penalties. In addition, merger and restructuring costs included expenses related to system conversions and other integration related efforts, and accelerated depreciation charges related to planned closures and consolidation of branches in accordance with the Corporation's integration and restructuring plan.
- Costs of \$1.1 million (\$0.7 million after-tax) related to the COVID-19 pandemic response efforts, primarily costs related to additional cleaning, safety materials, and security measures.

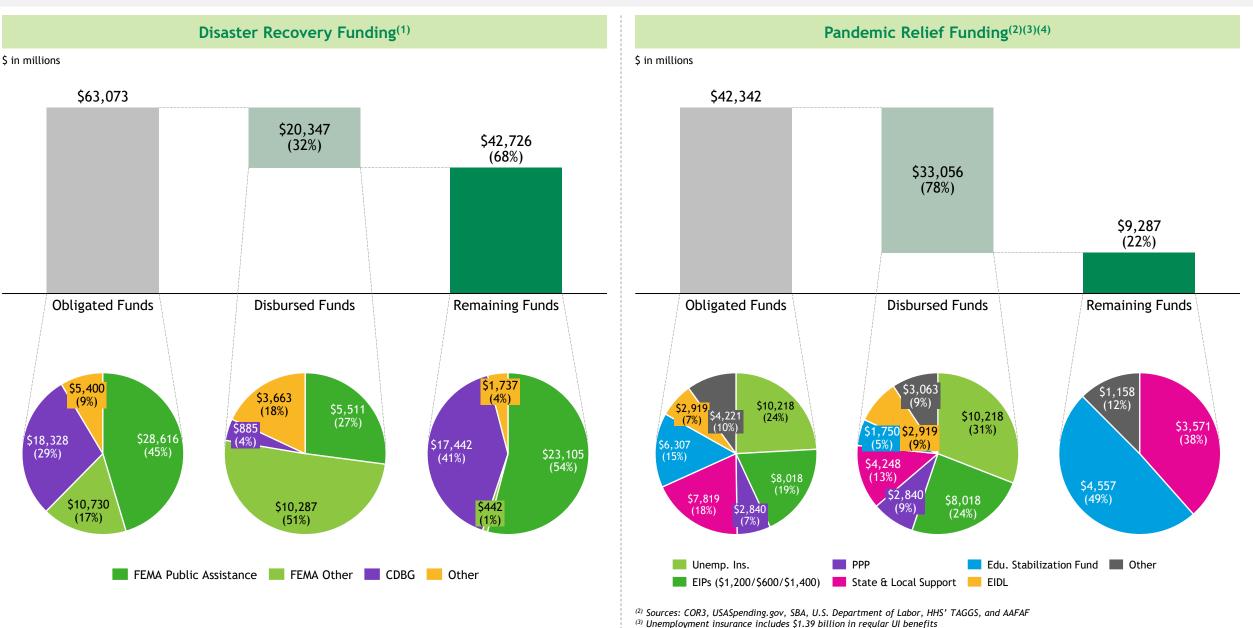
The following table the reported net income to adjusted net income, a non-GAAP financial measure that excludes the Special Items identified above:

	Quarter Ended								
		e 30, 2022	Marc	h 31, 2022	Jun	e 30, 2021			
(In thousands, except per share information)									
Net income, as reported (GAAP)	\$	74,695	\$	82,600	\$	70,558			
Adjustments:									
Merger and restructuring costs		-		-		11,047			
COVID-19 pandemic-related expenses		-		-		1,105			
Income tax impact of adjustments <sup>(1)</sup>		-		-		(4,557)			
Adjusted net income (Non-GAAP)	\$	74,695	\$	82,600	\$	78,153			
Preferred stock dividends		-		-		(669)			
Adjusted net income attributable to common stockholders (Non-GAAP)	\$	74,695	1	82,600		77,484			
Weighted-average diluted shares outstanding		195,366		199,537		214,609			
Earnings Per Share - diluted (GAAP)	\$	0.38	\$	0.41	\$	0.33			
Adjusted Earnings Per Share - diluted (Non-GAAP)	\$	0.38	\$	0.41	\$	0.36			

(1) See Basis of Presentation for the individual tax impact related to reconciling items.

## **A**PPENDIX

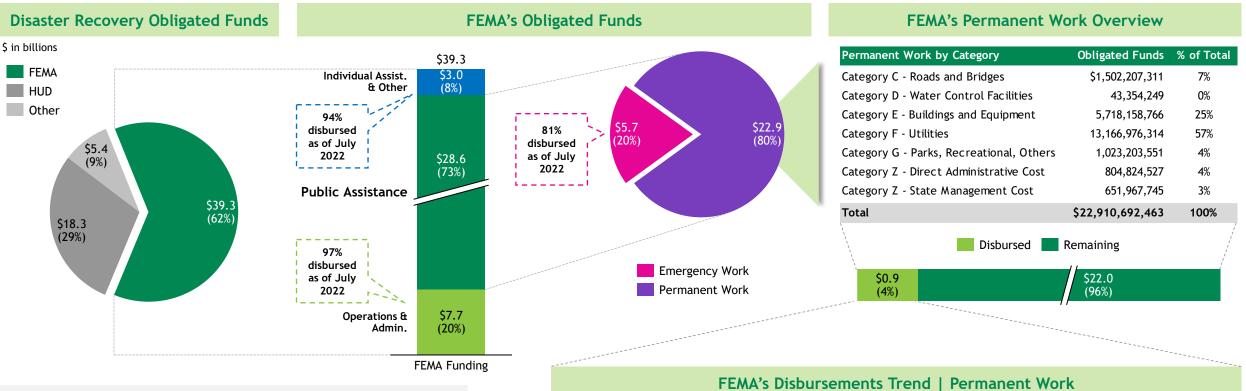
## PUERTO RICO DISASTER RECOVERY AND PANDEMIC RELIEF FUNDING OVERVIEW



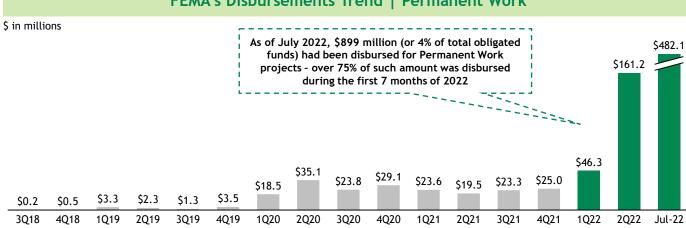
<sup>(1)</sup> Source: Recovery Support Function Leadership Group (RSFLG), <u>https://recovery.fema.gov/rsflg-monthly-data</u>

<sup>(4)</sup> Economic Injury Disaster Loan (EIDL) data is based on approved amounts (included in the Other category)

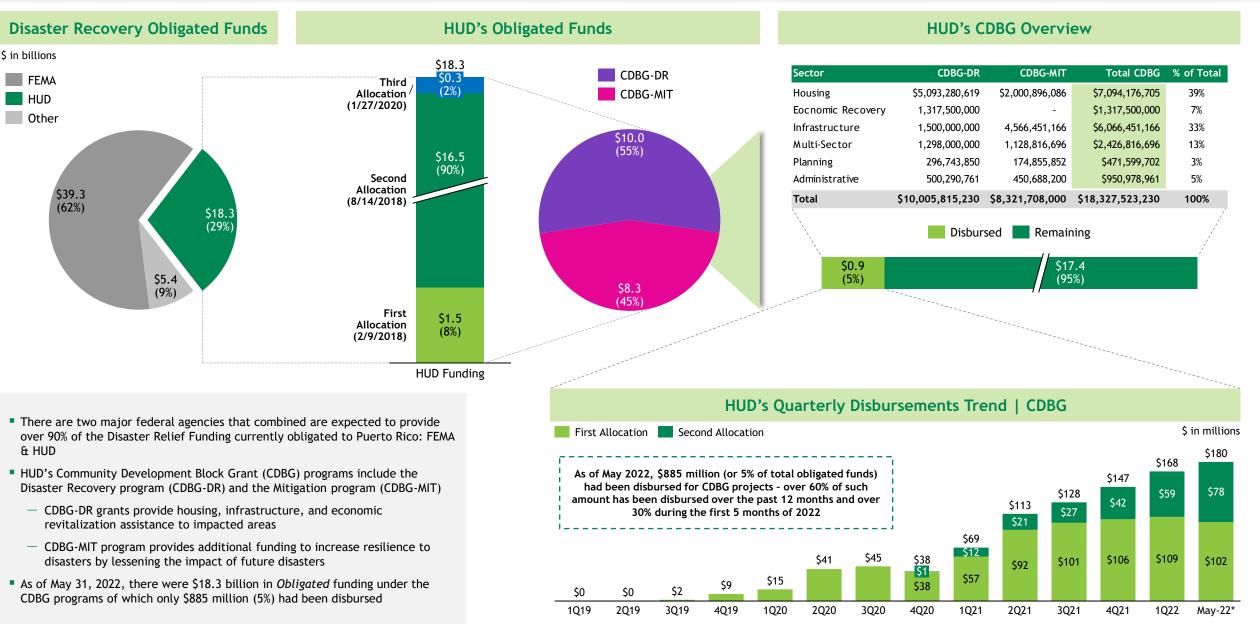
## PUERTO RICO RECOVERY FUNDING DISASTER RECOVERY FUNDS | FEMA FUNDING OVERVIEW<sup>(1)</sup>



- There are two major federal agencies that combined are expected to provide over 90% of the Disaster Relief Funding currently obligated to Puerto Rico: FEMA & HUD
- FEMA's recovery framework can be segregated into two major programs:
  - Public Assistance (PA) programs: this is FEMA's largest program as it covers a wide spectrum of areas, which can be divided into two major categories, Emergency Work and Permanent Work (most of the programs under the former have already been completed)
  - Individual Assistance (IA) programs: this is FEMA's second largest program and its primarily geared towards immediate needs and housing assistance in the aftermath of the disaster
- As of July 2022, there were \$22.9 billion in *Obligated* funding under the PA's Permanent Work programs of which only \$899 million (4%) had been disbursed

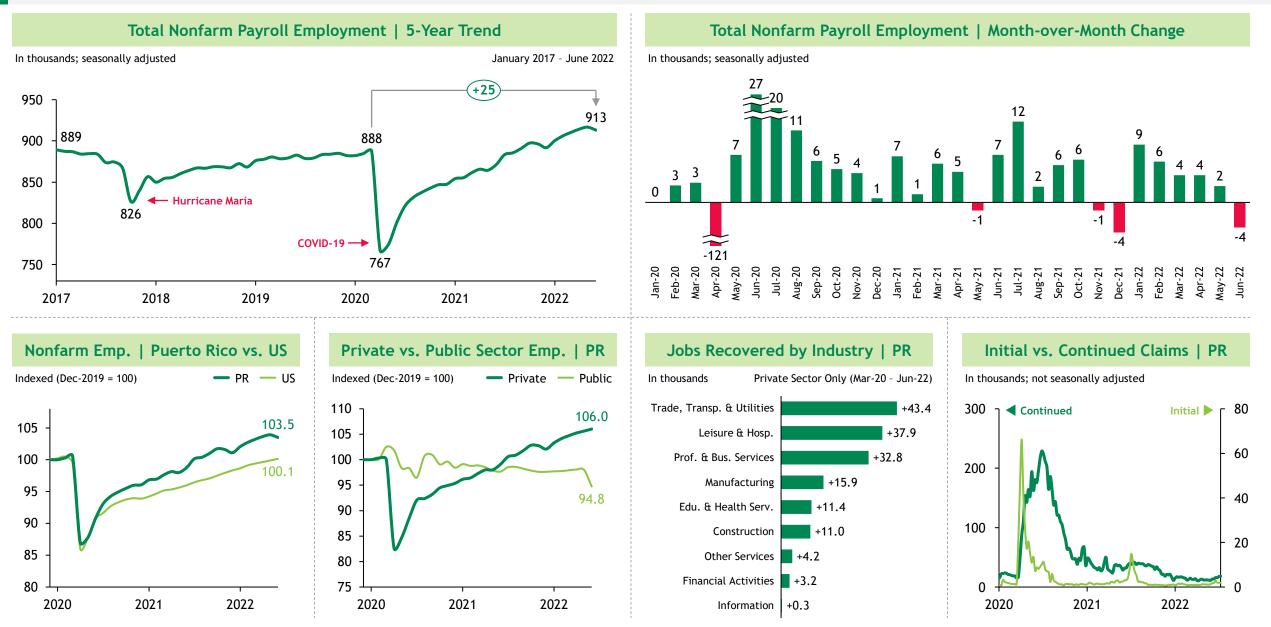


## PUERTO RICO RECOVERY FUNDING DISASTER RECOVERY FUNDS | HUD'S FUNDING OVERVIEW

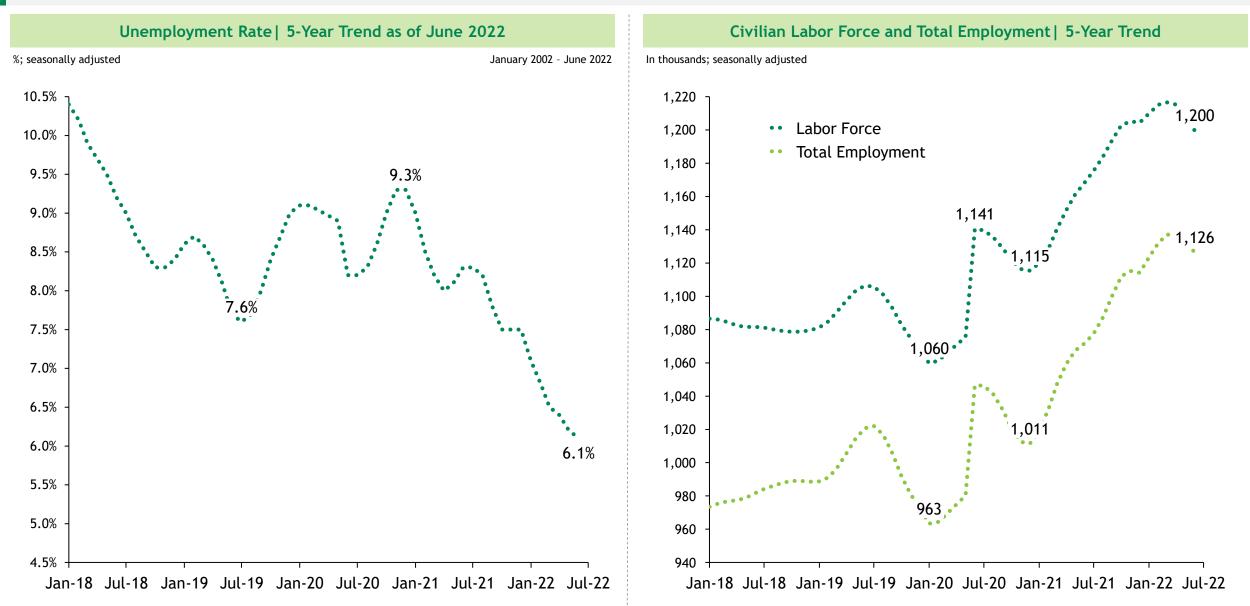


\*For comparability purposes, disbursements shown for May 2022 are based on the 3-month period ended May 31, 2022

## PUERTO RICO LABOR MARKET CONDITIONS EMPLOYMENT TRENDS



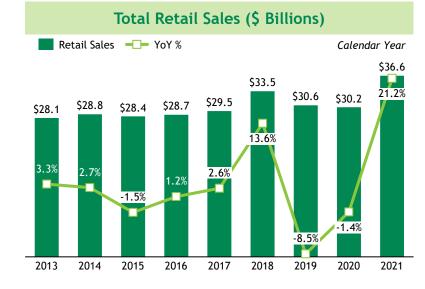
## LABOR MARKET CONDITIONS PUERTO RICO | LABOR FORCE AND UNEMPLOYMENT RATE



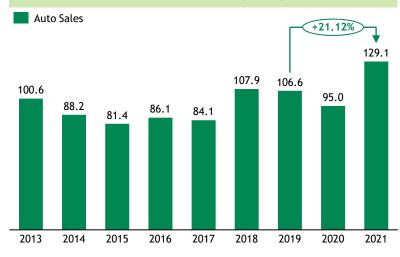
## OTHER ECONOMIC INDICATORS CONSUMER CONFIDENCE AND AIRPORT PASSENGER ACTIVITY

2020

2021



#### Auto Unit Sales (000s)



#### **Government Collections (\$ Billions)** Gross GF Revenues - YoY % Fiscal Year \$12.4 \$11.9 21.2% 24.2% \$10.0 \$9.8 \$9.8 \$9.7 \$9.6 \$9.4 \$9.1 -1.7% -2.0% -0.3% -15.9%

### Passenger Movement at SJU (# Thousands)

2017

2018

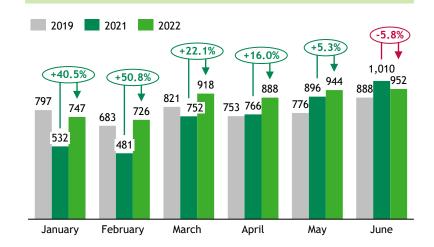
2019

2013

2014

2015

2016



# Sales and Use Tax (\$ Billions) SUT Collections

Fiscal Year



### Consumer Price Index (%)

